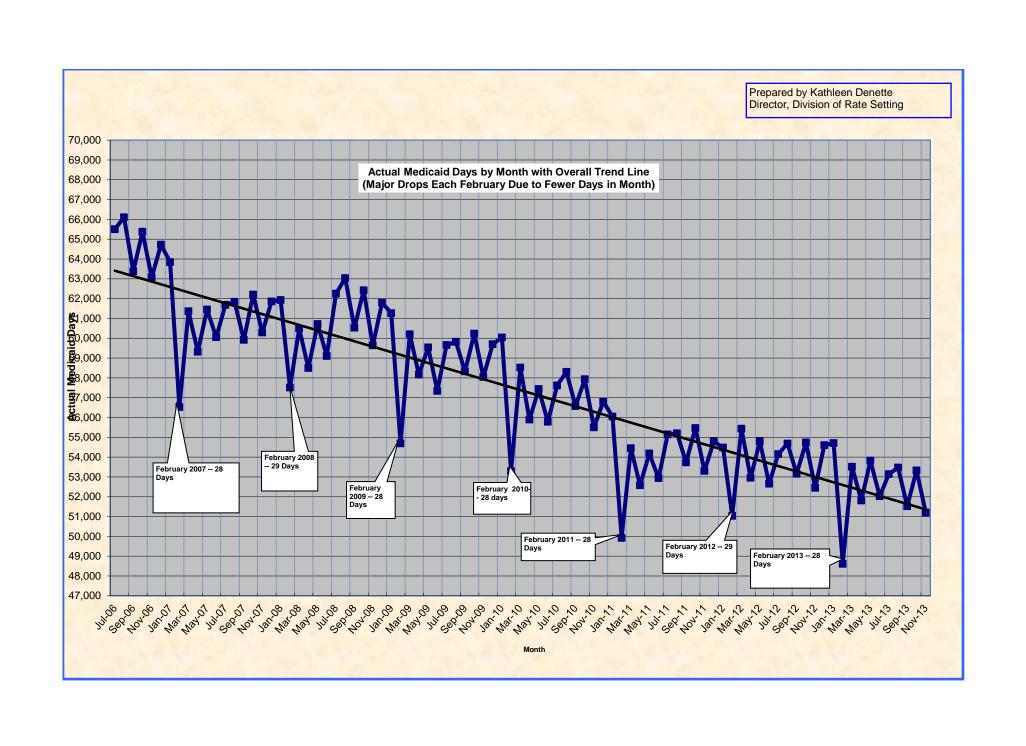
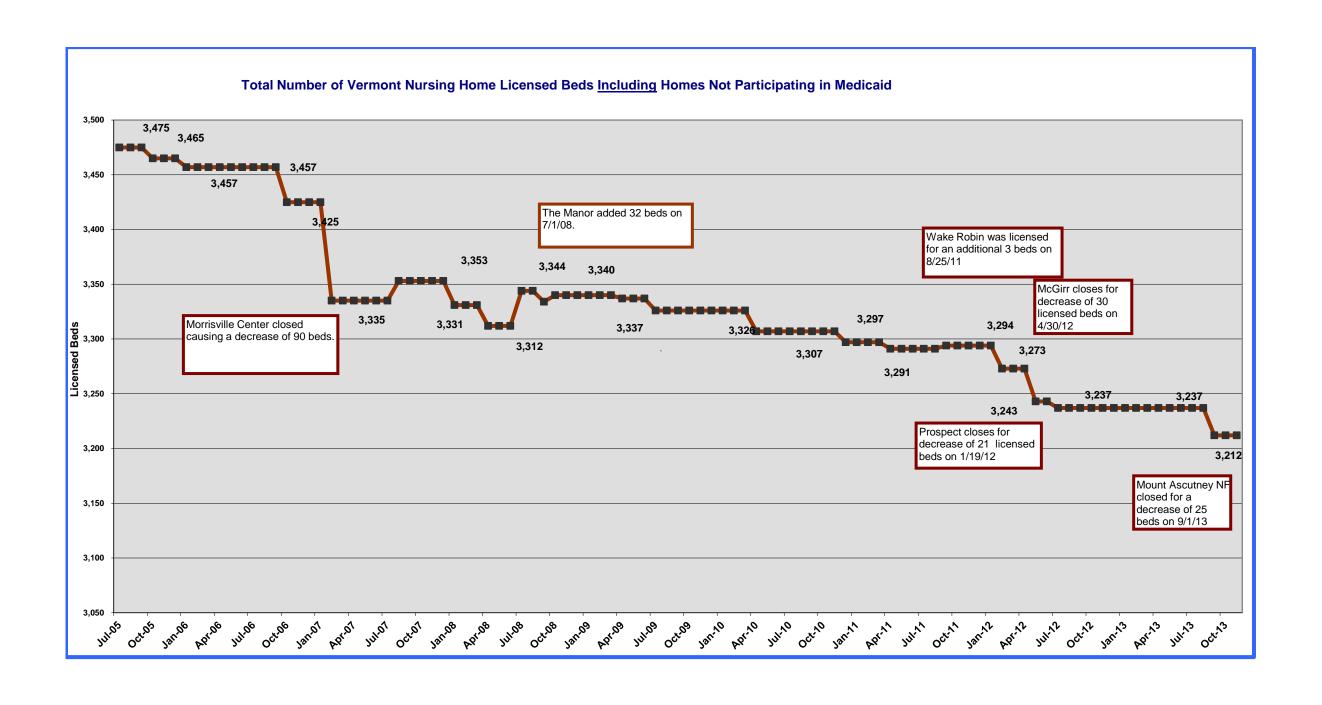
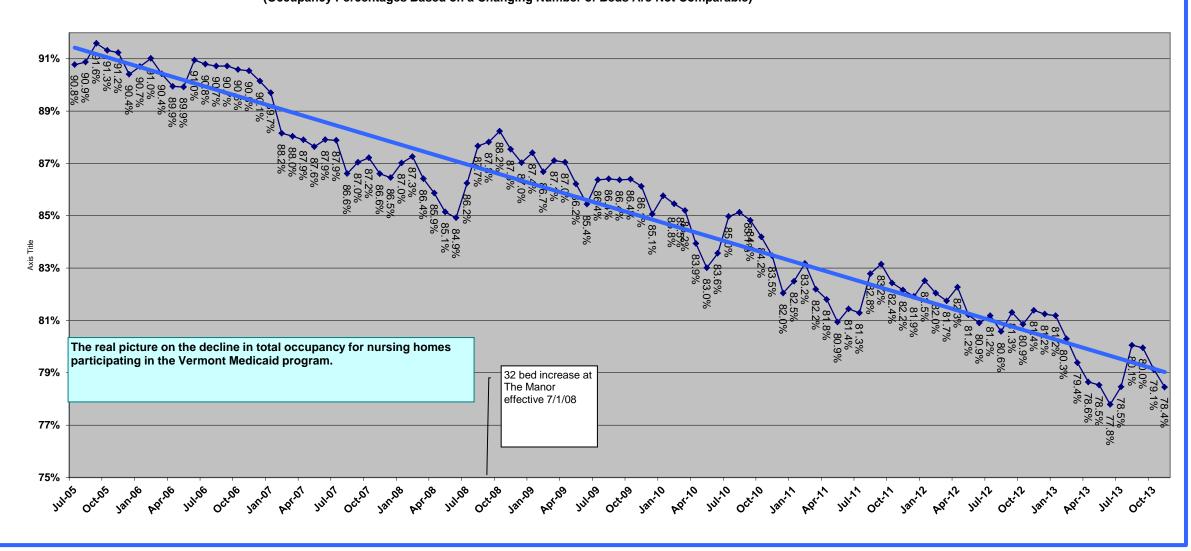
Use "Control and Page Down" held down at the same time to proceed quickly forward from tab to tab. To move backwards through the tabs, hold down "Control and Page Up" at the same time.

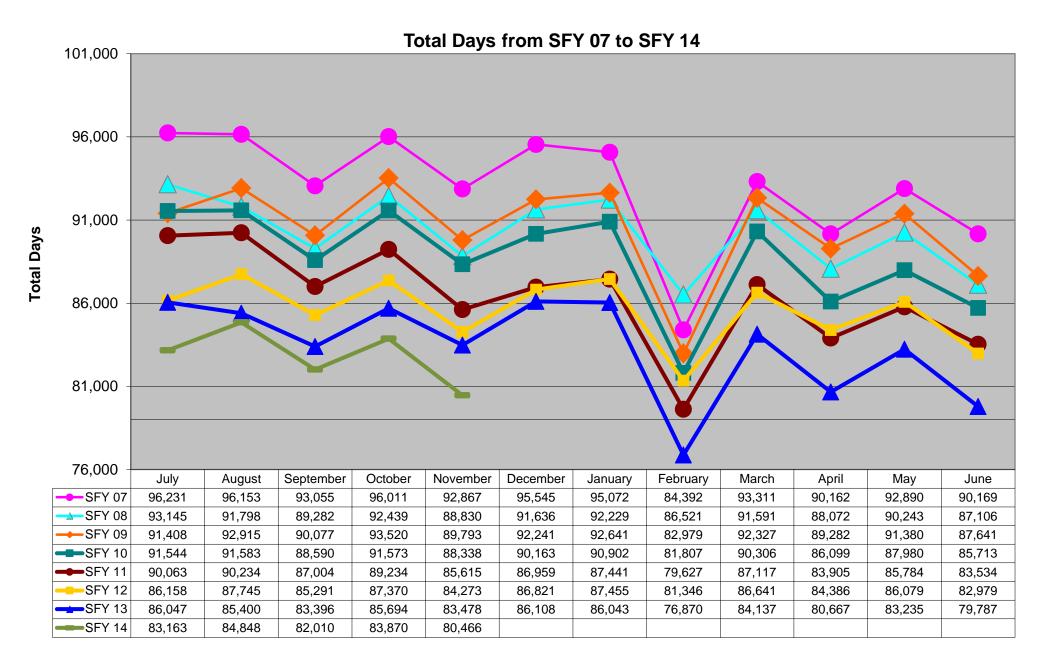




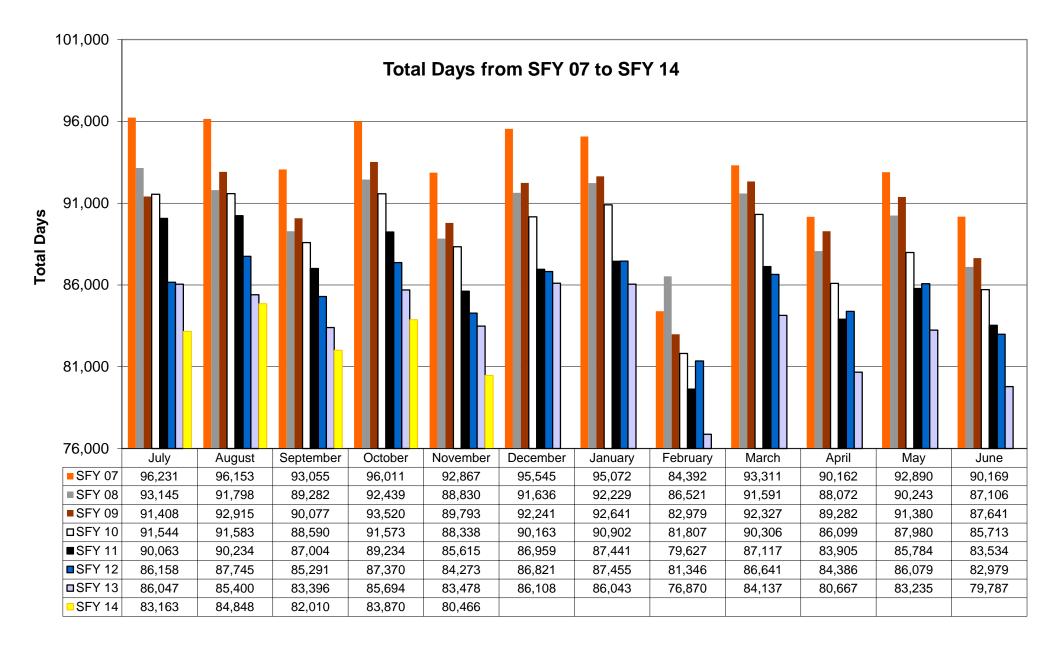


(Occupancy Percentages Based on a Changing Number of Beds Are Not Comparable)





**Month** 



### **Vermont Medicaid Days from SFY 07 to SFY 14** 72,000 67,000 **Vermont Medicaid Days** 62,000 57,000 52,000 47,000 Sept. Oct. Nov. Dec. Jan. Feb. March July August April May June SFY 07 65,505 66,098 63,369 65,378 63,074 64,718 63,842 56,527 61,363 59,316 61,452 60,051 SFY 08 61,686 61,840 62,200 60,291 59,918 61,851 61,928 57,512 60,492 58,495 60,714 59,103 SFY 09 62,250 63,030 60,529 62,416 59,639 61,800 61,267 54,692 60,196 58,168 59,534 57,337 59,659 **SFY** 10 58,516 55,780 59,822 58,322 60,235 58,042 59,698 60,036 53,286 55,894 57,439 **→**SFY 11 57,614 58,304 56,570 57,929 55,502 56,800 56,048 49,923 54,450 52,573 54,186 52,936 **SFY 12** 55,141 55,202 53,729 55,465 53,300 54,787 54,480 51,033 55,435 52,958 54,790 52,656 →SFY 13 54,155 54,681 53,159 54,740 52,445 53,511 54,603 54,707 48,609 51,808 53,822 52,028

SFY 14

53,139

53,471

51,517

53,329

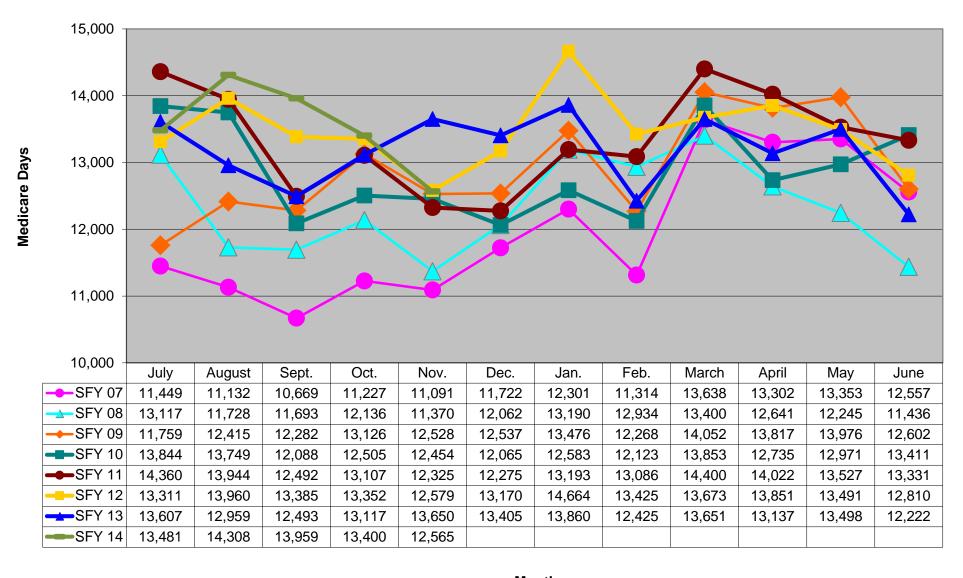
51,204

**Month** 

### **Vermont Medicaid Days from SFY 07 to SFY 14** 72,000 67,000 **Vermont Medicaid Days** 62,000 57,000 52,000 47,000 July August Sept. Oct. Nov. Dec. Feb. March April May Jan. June ■ SFY 07 65,505 66,098 63,369 65,378 63,074 64,718 63,842 56,527 61,363 59,316 61,452 60,051 ■ SFY 08 61,686 61,840 62,200 59,918 60,291 61,851 61,928 57,512 60,492 58,495 60,714 59,103 ■ SFY 09 62,250 63,030 60,529 62,416 59,639 61,800 61,267 54,692 60,196 58,168 59,534 57,337 □SFY 10 59,659 59,822 58,322 60,235 58,042 59,698 60,036 53,286 58,516 55,894 57,439 55,780 ■ SFY 11 57,614 58,304 56,570 57,929 55,502 56,800 56,048 49,923 54,450 52,573 54,186 52,936 ■SFY 12 55,141 51,033 55,202 53,729 55,465 53,300 54,787 54,480 55,435 52,958 54,790 52,656 ■SFY 13 54,155 54,681 53,159 54,740 52,445 54,603 54,707 48,609 53,511 51,808 53,822 52,028 SFY 14 53,139 53,471 51,517 53,329 51,204

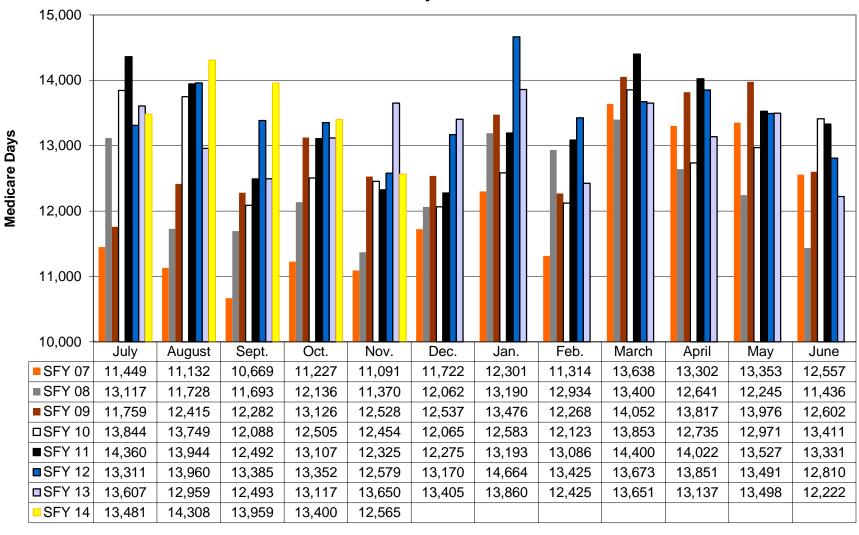
**Month** 

## Medicare Days from SFY 07 to SFY 14



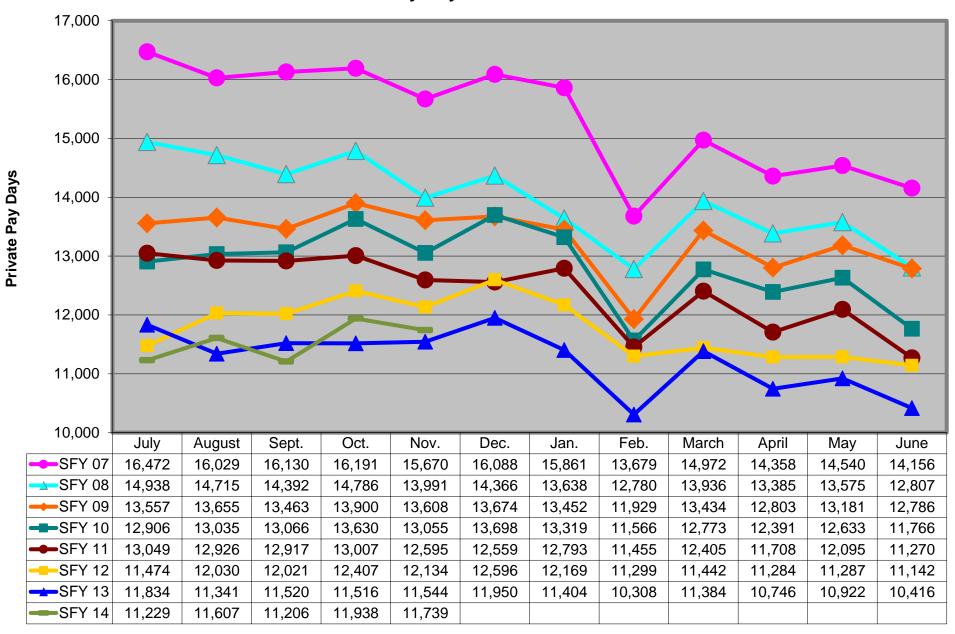
**Month** 

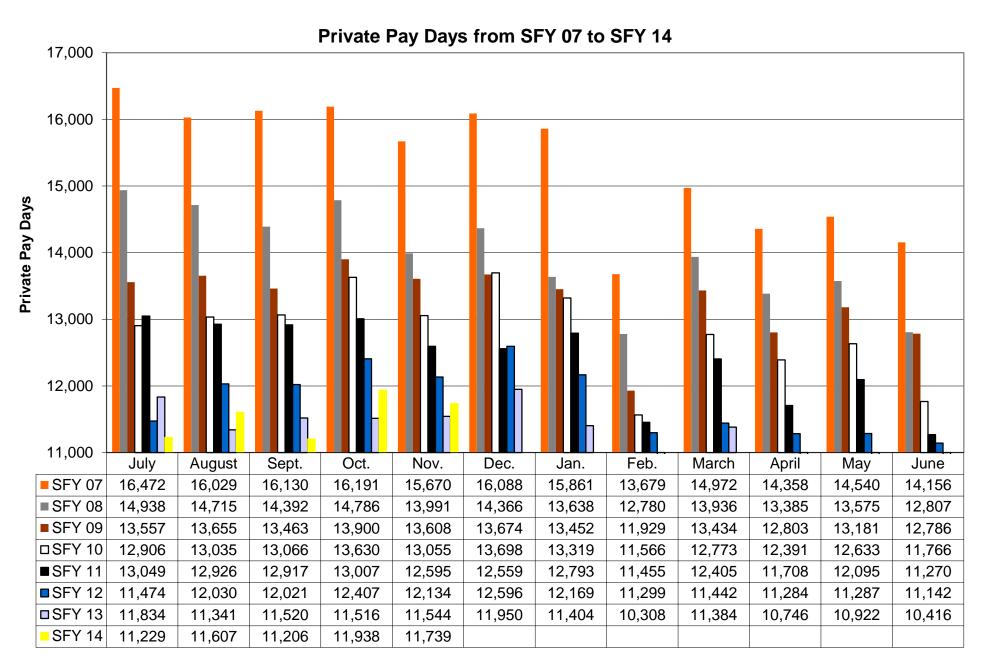
## Medicare Days from SFY 07 to SFY 14



**Month** 

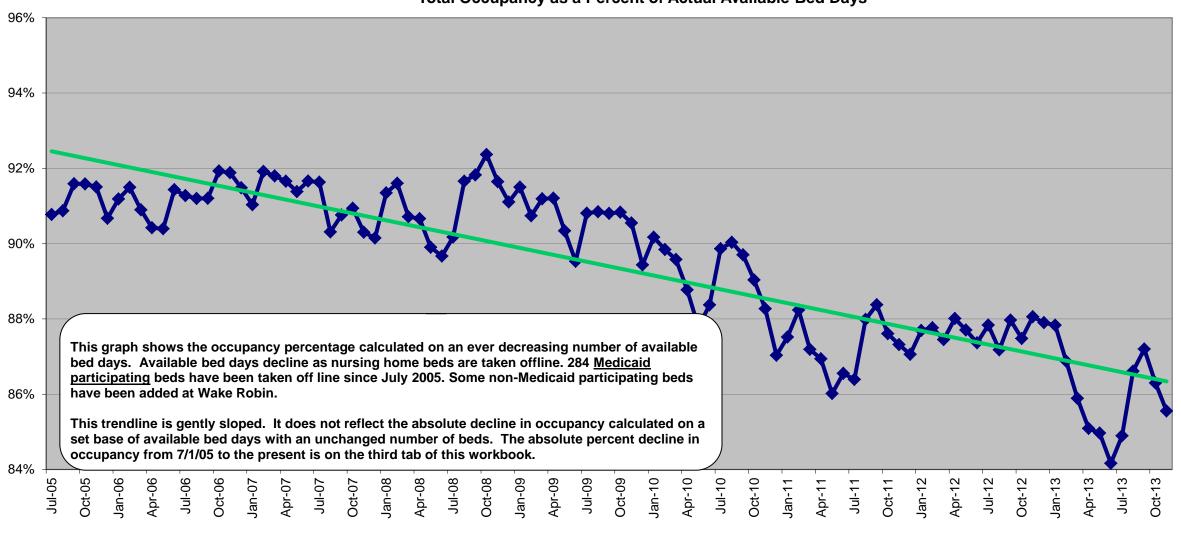
## Private Pay Days from SFY 07 to SFY 14



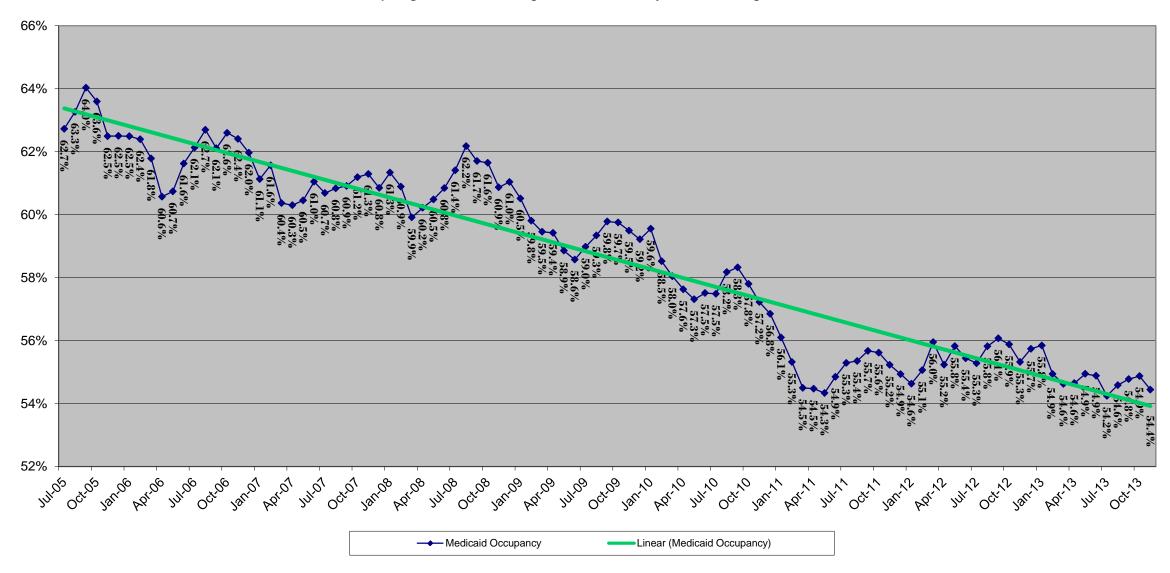


Month

## **Total Occupancy as a Percent of Actual Available Bed Days**

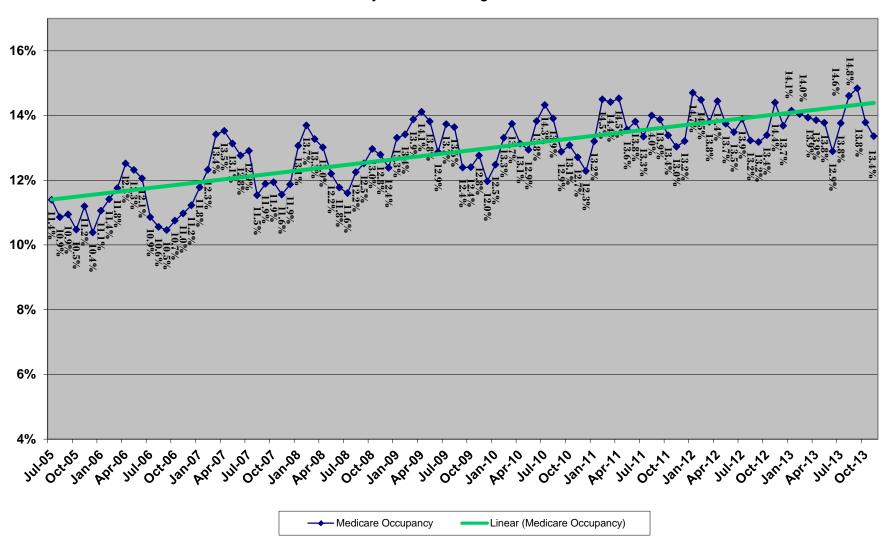


# Medicaid Occupancy as a Percentage of Available Bed Days at Vermont Nursing Facilities Participating in the Medicaid Program Note: Licenced Beds at Facilities Participating in the Medicaid Program Have Declined by 284 Beds During This Period



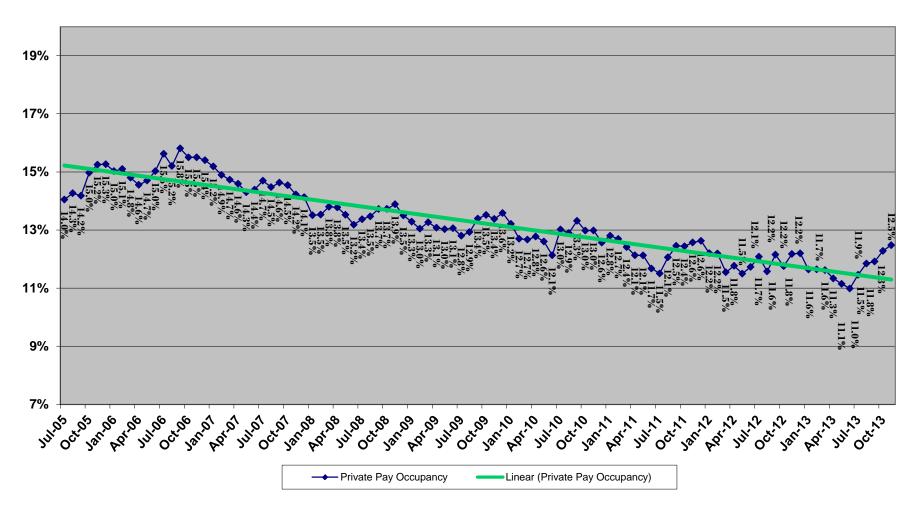
# Medicare Occupancy as a Percentage of Available Bed Days at Vermont Nursing Facilities Participating in the Medicaid Program

Note: Licenced Beds at Facilities Participating in the Medicaid Program
Have Declined by 284 Beds During This Period



# Private Payor Occupancy as a Percentage of Available Bed Days at Vermont Nursing Facilities Participating in the Medicaid Program

Note: Licenced Beds at Facilities Participating in the Medicaid Program Have Declined by 284 Beds During This Period



# DATA FILES PAST THIS POINT

 Month/Year Number of Licensed Beds

| Jul-05 | Aug-05 | Sep-05 | Oct-05 | Nov-05 | Dec-05 | Jan-06 | Feb-06 | Mar-06 | Apr-06 | May-06 | Jun-06 | Jul-06 | Aug-06 | Sep-06 | Oct-06 | Nov-06 | Dec-06 |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 3.475  | 3.475  | 3,475  | 3.465  | 3.465  | 3,465  | 3.457  | 3.457  | 3.457  | 3.457  | 3,457  | 3.457  | 3.457  | 3.457  | 3.457  | 3.425  | 3,425  | 3,425  |

was value copied from data on tab 14 of the monthly census files

These beds include the Arbors, Mertens and Wake Robin.
do not use for % occupancy of the Vermont facilities-- this is just to show the ongoing changes in the total supply of beds

| Jan- | 7 Feb-07 | Mar-07 | Apr-07 | May-07 | Jun-07 | Jul-07 | Aug-07 | Sep-07 | Oct-07 | Nov-07 | Dec-07 | Jan-08 | Feb-08 | Mar-08 | Apr-08 | May-08 | Jun-08 | Jul-08 | Aug-08 | Sep-08 |
|------|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 3,42 | 5 3,335  | 3,335  | 3,335  | 3,335  | 3,335  | 3,335  | 3,353  | 3,353  | 3,353  | 3,353  | 3,353  | 3,331  | 3,331  | 3,331  | 3,312  | 3,312  | 3,312  | 3,344  | 3,344  | 3,334  |

was value copied from data on tab 14 of the monthly census files

These beds include the Arbors, Mertens and Wake Robin.
do not use for % occupancy of the Vermont facilities-- this is just to show the ongoing changes in the total supply of beds

| Oct-08 | Nov-08 | Dec-08 | Jan-09 | Feb-09 | Mar-09 | Apr-09 | May-09 | Jun-09 | Jul-09 | Aug-09 | Sep-09 | Oct-09 | Nov-09 | Dec-09 | Jan-10 | Feb-10 | Mar-10 | Apr-10 | May-10 | Jun-10 |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 3,340  | 3,340  | 3,340  | 3,340  | 3,340  | 3,340  | 3,337  | 3,337  | 3,337  | 3,326  | 3,326  | 3,326  | 3,326  | 3,326  | 3,326  | 3,326  | 3,326  | 3,326  | 3,307  | 3,307  | 3,307  |

was value copied from data on tab 14 of the monthly census files

These beds include the Arbors, Mertens and Wake Robin.
do not use for % occupancy of the Vermont facilities-- this is just to show the ongoing changes in the total supply of beds

This is a straight number and will need to be manually changed/updated

| Jul-10 | Aug-10 | Sep-10 | Oct-10 | Nov-10 | Dec-10 | Jan-11 | Feb-11 | Mar-11 | Apr-11 | May-11 | Jun-11 | Jul-11 | Aug-11 | Sep-11 | Oct-11 | Nov-11 | Dec-11 | Jan-12 | Feb-12 | Mar-12 |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 3,307  | 3,307  | 3,307  | 3,307  | 3,307  | 3,297  | 3,297  | 3,297  | 3,297  | 3,291  | 3,291  | 3,291  | 3,291  | 3,291  | 3,294  | 3,294  | 3,294  | 3,294  | 3,294  | 3,273  | 3,273  |

was value copied from data on tab 14 of the monthly census files

These beds include the Arbors, Mertens and Wake Robin.
do not use for % occupancy of the Vermont facilities-- this is just to show the ongoing changes in the total supply of beds

| _ | Apr-12 | May-12 | Jun-12 | Jul-12 | Aug-12 | Sep-12 |
|---|--------|--------|--------|--------|--------|--------|
| _ | 3,273  | 3,243  | 3,243  | 3,237  | 3,237  | 3,237  |
|   |        |        |        |        |        |        |

| Oct-12       | Nov-12      | Dec-12     | Jan-13      | Feb-13       | Mar-13         | Apr-13     | May-13        | Jun-13         | Jul-13     | Aug-13       | Sep-13       | Oct-13     | Nov-13       |              |
|--------------|-------------|------------|-------------|--------------|----------------|------------|---------------|----------------|------------|--------------|--------------|------------|--------------|--------------|
| 3,237        | 3,237       | 3,237      | 3,237       | 3,237        | 3,237          | 3,237      | 3,237         | 3,237          | 3,237      | 3,237        | 3,212        | 3,212      | 3,212        |              |
| be careful w | hen copying | these form | ulas to the | right becaus | se if there is | an adjustm | ent in the fo | ormula it will | repeat ove | r and over a | and cause b  | ed number  | to decline o | ver and over |
|              |             |            |             |              |                |            |               |                |            |              | 263          |            |              |              |
|              |             |            |             |              |                |            |               |                |            | C            | drop in beds | since 2005 | 5            |              |

### Trends in Occupancy from SFY 2006 to the Present

BEDS ONLY AT FACILITIES WHO TAKE MEDICAID

If beds were still at 3419 the slant in occupancy would be as shown

\*\*\*\*\*\* It is not a fair trend to only look at % occupancy compared to the available beds as the beds available drop which makes the %s look much more unchanged over time and doesn't show the real effect or trend downward

Therefore, this data shows what the occupancy % would be with the current number of residents in the undiminished number of beds.

| Astual Dave                                 | Jul-05        | Aug-05  | Sep-05       | Oct-05  | Nov-05  | Dec-05  | Jan-06  | Feb-06  | Mar-06   | Apr-06  | May-06   | Jun-06  | Jul-06  | Aug-06  | Sep-06  | Oct-06  | Nov-06  | Dec-06  | Jan-07  | Feb-07  | Mar-07   | Apr-07  | May-07   | Jun-07  | Jul-07  | Aug-07  |
|---|---------------|---------|--------------|---------|---------|---------|---------|---------|----------|---------|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|---------|----------|---------|---------|---------|
| Actual Days                                 | 96,212        | 96,316  | 93,944       | 96,789  | 93,582  | 95,822  | 96,139  | 87,130  | 95,836   | 92,257  | 95,306   | 93,288  | 96,231  | 96,153  | 93,055  | 96,011  | 92,867  | 95,545  | 95,072  | 84,392  | 93,311   | 90,162  | 92,890   | 90,169  | 93,145  | 91,798  |
| Number of Licensed Beds in Medicaid program |               | 3,419   | 3,419        | 3,409   | 3,409   | 3,409   | 3,401   | 3,401   | 3,401    | 3,401   | 3,401    | 3,401   | 3,401   | 3,401   | 3,411   | 3,369   | 3,369   | 3,369   | 3,369   | 3,279   | 3,279    | 3,279   | 3,279    | 3,279   | 3,279   | 3,279   |
| Actual Medicaid Days                        | 66,482        | 67,053  | 65,678       | 67,205  | 63,911  | 66,048  | 65,884  | 59,416  | 65,138   | 61,801  | 64,034   | 62,872  | 65,505  | 66,098  | 63,369  | 65,378  | 63,074  | 64,718  | 63,842  | 56,527  | 61,363   | 59,316  | 61,452   | 60,051  | 61,686  | 61,840  |
| Bed Days Available at Base of 3419 beds     |               |         |              |         |         |         |         |         |          |         |          |         |         |         |         |         |         |         |         |         |          |         |          |         |         |         |
| Days in Month                               | 31            | 31      | 30           | 31      | 30      | 31      | 31      | 28      | 31       | 30      | 31       | 30      | 31      | 31      | 30      | 31      | 30      | 31      | 31      | 28      | 31       | 30      | 31       | 30      | 31      | 31      |
| ·   |               |         |              |         |         |         |         |         |          |         |          |         |         |         |         |         |         |         |         |         |          |         |          |         |         |         |
| Base of 7/1/05 Beds for Medicaid providers  | Ī             | 3419    | Do not delet | te      |         |         |         |         |          |         |          |         |         |         |         |         |         |         |         |         |          |         |          |         |         |         |
| Does not include Mertens, Wake Robin and    | he Arbors     |         |              |         |         |         |         |         |          |         |          |         |         |         |         |         |         |         |         |         |          |         |          |         |         |         |
| Bed days avail per month using              | 105,989       | 105,989 | 102,570      | 105,989 | 102,570 | 105,989 | 105,989 | 95,732  | 105 989  | 102,570 | 105 989  | 102,570 | 105,989 | 105,989 | 102,570 | 105,989 | 102,570 | 105,989 | 105,989 | 95,732  | 105,989  | 102,570 | 105,989  | 102,570 | 105,989 | 105,989 |
| bed capacity existing as of 7/1/05          | .00,000       | .00,000 | .02,0.0      | .00,000 | .02,0.0 | .00,000 | .00,000 | 00,.02  | .00,000  | .02,0.0 | .00,000  | .02,0.0 | .00,000 | .00,000 | .02,0.0 | .00,000 | .02,0.0 | .00,000 | .00,000 | 00,.02  | .00,000  | .02,0.0 | .00,000  | .02,0.0 | .00,000 | .00,000 |
| bed capacity existing as of 1/1/05          |               |         |              |         |         |         |         |         |          |         |          |         |         |         |         |         |         |         |         |         |          |         |          |         |         |         |
|   | Jul-05        | Aug-05  | Sep-05       | Oct-05  | Nov-05  | Dec-05  | Jan-06  | Feb-06  | Mar-06   | Apr-06  | May-06   | Jun-06  | Jul-06  | Aug-06  | Sep-06  | Oct-06  | Nov-06  | Dec-06  | Jan-07  | Feb-07  | Mar-07   | Apr-07  | May-07   | Jun-07  | Jul-07  | Aug-07  |
|   | Jul-03        | Aug-03  | 3ep-03       | OCI-03  | 1407-03 | Dec-03  | Jan-00  | 1 ep-00 | IVIAI-00 | Api-00  | iviay-00 | Juli-00 | Jui-00  | Aug-00  | Sep-00  | OCI-00  | 1404-00 | Dec-00  | Jaii-07 | 1 60-07 | iviai-07 | Αρι-07  | iviay-01 | Juli-07 | Jul-07  | Aug-07  |
|   |               |         |              |         |         |         |         |         |          |         |          |         |         |         |         |         |         |         |         |         |          |         |          |         |         |         |
| Percent Occupancy of Beds Available as of   |               |         |              |         |         |         |         |         |          |         |          |         |         |         |         |         |         |         |         |         |          |         |          |         |         |         |
| 7/1/05 of 3,419                             | 90.78%        | 90.87%  | 91.59%       | 91.32%  | 91.24%  | 90.41%  | 90.71%  | 91.01%  | 90.42%   | 89.95%  | 89.92%   | 90.95%  | 90.79%  | 90.72%  | 90.72%  | 90.59%  | 90.54%  | 90.15%  | 89.70%  | 88.15%  | 88.04%   | 87.90%  | 87.64%   | 87.91%  | 87.88%  | 86.61%  |
|   | Chart 2 shows | this    |              |         |         |         |         |         |          |         |          |         |         |         |         |         |         |         |         |         |          |         |          |         |         |         |